Buyer Engagement Service Programs

Comprehensive Program. ($25,000) International Business Brokerage (Broker) will undertake its Comprehensive Buyer Search Program within the continental U.S. and will act as Manager of the Project as well as Buyer's Agent on a reasonable efforts basis. This search is designed for buyers seeking businesses with gross revenue greater than $10,000,000. Buyer agrees to pay minimum Project Fee of $100,000.

Targeted Search Program. ($10,000) Broker will undertake its Targeted Search Program within the Southeast (up to 5 states) and will act as Manager of the Project as well as Buyer's Agent on a reasonable efforts basis. This search is designed for buyers looking for businesses with gross revenue between $5,000,000 and $10,000,000. Buyer agrees to pay minimum Project Fee of $50,000.

Remote Search Program. ($8,000) Broker will undertake its Remote Buyer Search Program within a specific geographical area agreed upon by Broker and Buyer within the continental U.S. Broker will act as Project Manager and Buyer's Agent on a reasonable efforts basis. This search is designed for buyers looking for businesses with gross revenue greater than $2,000,000. Buyer agrees to pay minimum Project Fee of $20,000.

Standard Program. ($5,000) Broker will undertake its Standard Buyer Search Program within Florida and will act as Consultant to and Buyer's Agent on a moderate efforts basis. This search is designed for buyers looking businesses with gross revenue between $2,000,000 and $5,000,000. Buyer agrees to pay minimum Project Fee of $10,000.

Primary Program. ($2,000) Broker will undertake its Basic Buyer Search Program within the Miami metro area as transactional agent on a time-available basis. This search is designed for buyers looking for businesses with gross revenue less than $2,000,000. Buyer agrees to pay minimum Project Fee of $10,000.

Broker offers the following services:

1. Broker will devote necessary amount of time per week on behalf of the buyer.
2. Broker will contact companies in a specified area with an introduction and follow up contacts, as needed, on buyer's behalf. Mailing will be followed up with a personal phone call.
3. Buyer will be given all leads for companies that fit the profile the buyer has provided.
4. Broker will assist both buyer and seller in the acquisition process.
5. For Standard, Target, and Comprehensive Searches broker will provide buyer with a bi-weekly progress report.
6. Buyer will pay reasonable travel expenses and fees incurred by the Broker if it is necessary for the Broker to travel in order to interview seller(s) on the Buyer's behalf. Sellers will be pre-qualified prior to personal interview.
7. Broker will charge the buyer at closing the following Project Fee based on the purchase price:

5% on the first $1,000,000
4% on $1,000,001 – $4,999,999
3% on $5,000,000 - $9,999,999
2 % on $10,000,000 and above
Buyer agrees to pay minimum $5,000 Project Fee.

_____	_____	_____
Broker Name	Buyer's Name	Buyer's Name
X_____	X _____	X_____
Broker's Signature	Buyer's Signature	Buyer's Signature
_____	_____	_____
Date	Date	Date

International Business Brokerage & Realty, Inc.
9655 S. Dixie Hwy. Suite 119 Miami, Fl 33156 Office: 305-663-3494 Fax 305-675-0323